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ALAN WESTON, DAW CONSULTANTS.



SHOPPING CENTRES IRELAND CONFERENCE & EXPO 2022

RECONNECT

TUESDAY 18TH OCTOBER 2022

SLIEVE RUSSELL HOTEL,
GOLF & COUNTRY CLUB, CO. CAVAN



SCMAI

THE CONFERENCE COMMITTEE WOULD LIKE TO EXTEND THEIR
APPRECIATION TO THE CONFERENCE SPONSORS.



Proud to Sponsor "Action Ireland Trust"



WELCOME TO THE ELEVENTH SHOPPING CENTRES IRELAND CONFERENCE & EXPO

We wish to warmly welcome you to your industry Conference and Expo, aptly named "Reconnect". As well as a full Expo, we are delighted to present a fantastic panel of speakers, each looking forward to sharing their industry knowledge and experiences.

Today's consumer shopping patterns are changing at a rate never seen before. This is driven by global economic impacts and shoppers who have been forced to change habits. Customers are now seeking convenience and higher service delivery standards and are no longer willing to wait for product or to accept alternatives. As a result, our businesses face new pressures and opportunities daily.



As an industry over the past two years, we have shown we are skilled, resilient, and positive. We seek out opportunity to harness the power of physical connection and meaningful experiences, to get shoppers back where they belong; in our Centres. We look forward to gathering, reconnecting and learning, to help us deliver better performances for our own schemes.

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CONFERENCE CHAIR, DipSCM, BBUS (hons),
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PROFESSOR ALAN HALLSWORTH

Visiting researcher, Portsmouth Business School at University of Portsmouth.

Professor Hallsworth held professorial posts at 2 UK Universities and has been a researching Retail for 40 years. Alan has authored numerous books and articles and was specialist adviser to the House of Commons Select Committee for Communities and Local Government (retail markets inquiry published July 2009).

He is a member of the Grocery Market Action Group and a contributor to High St 2015 All-Party Small Shops Group, House of Commons.

Professor Hallsworth's key topics include retail markets, small shops, government regulation and much more. He has a long history of research into retailing and his 1980s work provided the underpinning to England's "Sequential Test" for store location. He has addressed their National Planning Inspectorate on this topic. He also contributed to the UK's last Competition Commission Inquiry into retailing and lobbied (successfully) for a Groceries Code Regulator.

He again appeared at the House of Commons when giving evidence to the All Party Parliamentary Small Shops Group and helped compile their study "High Street Britain 2015". He has made BBC Radio and TV broadcasts - both national and regional - including BBC1's popular Countryfile.

JUSTIN YOUNG

Centre Director of Mahon Point Shopping Centre, Cork

Justin Young is a veteran leader in the shopping centre management industry. He has over 20 years' experience in schemes across Munster and Leinster. Justin is a proven strategic thinker and planner with the foresight to develop short and medium-term goals, through times of major industry change. During his tenure at Mahon Point Shopping Centre, Justin has driven the ESG agenda with a particular focus on environmental sustainability, introducing many initiatives over the years, to bring a greener ethos to the scheme.

In 2015, Justin led a project which, resulted in Mahon Point Shopping Centre being the first building in Ireland to gain BREEAM IN USE certification, one of the world's leading sustainability frameworks for the built environment. Through ongoing projects and strategies in the areas of transport and energy along with greater occupier collaboration, Justin's aim is for Mahon Point to be a sectoral leader in sustainability, thereby enhancing its performance and reputation as a retail asset within the Savills portfolio and, the wider Deka global real estate fund.

Justin holds postgraduate qualifications in Shopping Centre Management and is also a graduate of the Executive MBA program at University College Cork.



SCHEDULE

9.30 - 11.00	Registration (Cranagh Suite 2/Exhibition Area) <i>Tea/Coffee and Trade Exhibition</i>
11.00 - 11.15	Opening Of Conference Conference Chairperson's Introduction.
11.15 - 12.15	"The Future of Shopping centres" Professor Alan Hallsworth , Visiting researcher, Portsmouth Business School at University of Portsmouth
12.15 - 1.15	"Sustainability, enhancing performance and reputation" - Justin Young , Centre Director of Mahon Point Shopping Centre, Cork
1.15 - 2.30	Lunch
2.30 - 2.45	Tea & Coffee in trade exhibition area
2.45 - 3.45	"Reach Your Goals" Gerry Duffy - MBS - International Speaker- Delivering Leadership, Goal Setting, Public Speaking Programmes to the Corporate World.
3.45 - 4.15	Tea & Coffee in trade exhibition area
4.15 - 5.15	"Inspiring Leadership from Breege's Life Journey" Breege O' Donoghue , former Board Member & Group Director for Business Development & New Markets at Primark.
5.15 - 5.30	Closing Remarks By Chairperson
5.30 - 6.00	Complimentary Drink In Exhibition Hall <i>Sponsored By Fillit.</i>
7.00	Conference Dinner (Cranagh Suite 1).



GERRY DUFFY - MBS

International Speaker- Delivering Leadership, Goal Setting, Public Speaking Programmes to the Corporate World.

Gerry Duffy's CV has seen him work with over 1,000 companies and organisations and, a personal passion for sport has seen him complete many extreme sporting challenges including running 32 marathons in 32 consecutive days. His popular keynotes and workshops contain insights into how we can get the very best out of ourselves and are filled with ideas and strategies that can help us both inside and outside of work.

In the past decade Gerry has delivered over 2,000 presentations His clients include Abbvie, British Gas, Hewlett Packard, Medtronic, MSD, Proctor & Gamble, Sales Force and the University of Notre Dame.

BREEGE O'DONOGHUE

Former Board Member Penneys/Primark

Breege O'Donoghue is a former Board Member & Group Director for Business Development & New Markets at Primark and, after 37 years, continues in an ambassadorial role there. Breege is a Trustee of The Primark Pension Plan.

A graduate of UCD, and a Chartered Director, Breege is currently Member of Hillsborough Castle Board, Chair of Carroll Estates Dublin Ltd, Chair of Real World Analytics, Non-Executive Director of Shaw & Sons Ltd, Member of the UCD Michael Smurfit Graduate Business School Irish Advisory Board, Member of the Outside Appointments Board (Civil Service Code of Standards and Behaviour) and, Member of Presidents Campaign Cabinet, Technological University Dublin.



Should a speaker be unable to attend, every effort will be made to find a substitute and the program may be modified accordingly. The program indicates the approximate time of individual sessions but, if any substantial change must be made, delegates will be advised, time permitting.